



KONICA MINOLTA

MOBOTIX

COLORADO CHARTER SCHOOL SOLVES SECURITY ISSUES WITH MOBOTIX

COLLABORATIVE EFFORT TO IDENTIFY PAIN POINTS
RESULTS IN BETTER PROTECTION FOR STUDENTS

WHO

The Vanguard School

WHAT

Charter School System (K-12)

WHERE

Colorado Springs, CO

SIZE

1500+ students and faculty

SOLUTION

Wave 1 - 30 interior cameras placed throughout the two school campus locations

Wave 2 - 28 external cameras and 6 additional interior cameras planned for installation 2020

SITUATION

Located in Colorado Springs, CO, The Vanguard School wanted to enhance the security plan on its campuses. They needed to implement a strategy to better monitor their environment and required solutions at both school locations that would protect their campuses as well as monitor the behavior of their students.

School safety is one of the top priorities for the Vanguard School. They wanted to ensure students, staff and teachers were protected by making sure that all school visitors were properly identified.

In addition to monitoring all individuals entering school grounds, they needed a solution that would

monitor student behavior within school buildings. There were numerous challenges to overcome at both campuses. The campus consists of four to twelve properties with hilly landscapes and hidden nooks that borders a highway and industrial and residential areas.

The school wanted to be able to monitor the safety of students being picked up and dropped off. There are more than 1,500 students that are picked up and dropped off between two of the campus locations. Installation of a video surveillance system would greatly enhance the security and safety of all the students.



SOLUTION

The Konica Minolta team initially went in to sell an assessment, but through conversations and observations they instead suggested an intelligent video security solution: MOBOTIX Cameras. In order to accommodate the budget of the school, the security system was planned to be installed in two waves with the first internally followed by the external installation.

School administrators were intrigued by the versatility and concealability of the MOBOTIX cameras. Other strong selling points included the cameras' high resolution that allowed for easy pinpointing of targets, and the decentralized aspect of the system. They were able to see clear images in low light to easily distinguish individuals as well as monitor the campus effectively.

Konica Minolta was able to increase the security of both campuses through this collaborative effort with The Vanguard School. By identifying and understanding the pain points, Todd Olsen, Business Solutions Consultant, and his team, along with the school's Operations Director, Jeff Yocum, were able to effectively address all the concerns of the school. The MOBOTIX system keeps the kids safe, so educators can focus on what they do best - teaching, thereby enhancing the overall proficiency of the school.

"The school has been extremely happy with all our interactions with Konica Minolta. Their customer focus is very evident and they've followed through on every agreement and promise. The cameras we've installed have been a huge help in ensuring a safe environment for our students and staff."

Jeff Yocum, Operations Director, The Vanguard School"

